

# MANUFACTURING EXTENSION PARTNERSHIP

## Success Stories from the Field

### **EHMKE MANUFACTURING CO INC**

Delaware Valley Industrial Resource Center

#### **Ehmke Manufacturing Chooses Business System**

##### **Client Profile:**

Established in 1929, Ehmke Manufacturing Co., Inc., was purchased by Bob Rosania and Cliff Stokes in 1992. The ISO-9002 certified company manufactures industrial canvas and synthetic products for industry, government, commercial and private customers throughout the United States. Ehmke is located in a modern 48,000 square foot facility in Philadelphia, Pennsylvania, and has 65 employees.

##### **Situation:**

Ehmke Manufacturing has been growing and needed to upgrade its Business System software. The company turned to the Delaware Valley Industrial Resource Center (DVIRC), a NIST MEP network affiliate, for help.

##### **Solution:**

Ehmke reviewed a number of software packages and chose MAS 200 software as their Business System. The DVIRC financially assisted the client in the purchase and installation of the system with a DVIRC Fund loan. The DVIRC also assisted in attaining training funds for an employee training program for MAS 200 and provided the training.

##### **Results:**

- \* Upgraded Business System to better manage business, customer demands, and sales growth.
- \* Projected 5 percent sales increase.
- \* Reduced inventory by 12 percent.

##### **Testimonial:**

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